



# **IRIS**

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## **Certification**

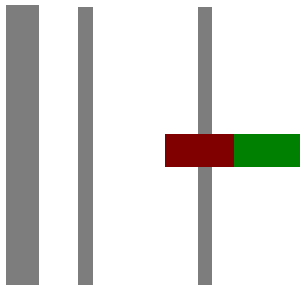
### **INTERNATIONAL RAILWAY INDUSTRY STANDARD (IRIS) - THE NEW GLOBAL QUALITY STANDARD FOR THE RAILWAY INDUSTRY**

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**Date & time:** 22 September 2006, 10.00 - 12.00 pm  
**Place:** InnoTrans – Messe Berlin, Hall 7, Room Europa  
**Organiser:** UNIFE



## UNIFE – International Railway industry Standard – IRIS a quality standard for the railway industry



UNIFE/IRIS seminar at INNOTRANS  
22 September 2006



# What IRIS can bring to operators ?



# Few figures about SNCF expenses

## *6 main categories*

Supplies

Works

Energy

Services

Consulting

Rolling Stock

2005 figures:

- ❖ Over **5 Billion euros**, excluding toll to RFF
- ❖ Around **25 000 contracts** awarded each year
- ❖ **450 M€** spend through **780** frame contracts



# SNCF expectation from its suppliers

## **SNCF has clarified its targets and expectations versus its suppliers in order to improve its efficiency:**

- To start a continuous improvement process,
- To manage a breakthrough in performance,
- To settle Supplier relationship Management.

## **SNCF has defined its roadmap for 2006 - 2008:**

- Towards Total Quality Management
- Total Cost of Ownership reduction
- Productivity improvement
- Shipment Reliability
- Increased flexibility
- Share of productivity improvement
- Innovation





## ERPC = European Railways Purchasing Conference (UIC special Group)



- 22 members in 2006
- 1 auditor PKP (Poland)
- Meeting twice a year :
  - Benchmarking on best practices
  - Rules and regulation application
  - Sharing on qualification systems for suppliers



## Suppliers Qualification System at SNCF (7 items)

	IRIS FIT
1 - Management	100 %
2 - Finance	0 %
3 - Sustainability	0 %
4 - Product / Projet Development	50 %
5 - Cost management	20 %
6 - Supply chain	10 %
7 - Quality	75 %